

Golvine de Rochambeau

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PROFILE

Economist with experience at the International Finance Corporation (World Bank Group) and in academia, specialising in private sector development in emerging markets. I produce actionable evidence for policy-makers and development partners, enabling them to make operational decisions and implement more effective programmes.

PROFESSIONAL EXPERIENCE

International Finance Corporation (IFC, World Bank Group) 2024 – present
Economist, Economic Research Unit, Private Markets Department

- Led analytical and policy-relevant research on private sector development in emerging markets, including value chains, knowledge diffusion, and green innovation.
- Led a chapter in IFC's flagship report on production networks, including leading analysis on knowledge and innovation diffusion through supply chains and the role of multinational enterprises in technology transfer.
- Coordinated the evaluation of supplier development programmes supporting SMEs in meeting international environmental, labour, and quality standards required by multinational buyers.
- Contributing author of IFC flagship report *Innovation in Green Technologies (2025)*, analysing the role of emerging markets in the "knowledge economy value chain" and identifying policy and financing barriers to scaling green innovation.

Sciences Po Paris 2018 – 2023
Assistant Professor, Department of Economics

- Led multiple impact evaluations of private sector development programmes in collaboration with governments, NGOs, and private sector partners in developing countries.
- Conducted research on barriers to firm growth, access to international markets, and integration into global value chains.
- Produced policy-oriented outputs translating research into actionable recommendations (VoxEU column, VoxDev podcast, policy presentations to international organisations and policymakers).
- Scientific Director of the Master in International Development (PSIA) from 2021 to 2023, contributing to curriculum development and programme coordination.

World Bank 2014, 2018, 2022
Short Term Consultant

Innovations for Poverty Action (IPA), Liberia Apr–Aug 2016
Senior Research Associate

International Monetary Fund Apr–Jul 2012
Research Intern

EDUCATION

Columbia University, New York 2018
Ph.D. in Economics

École Polytechnique, Paris 2012
Engineering Degree (Diplôme d'ingénieur)

SELECTED RESEARCH

Innovation in Green Technologies: An Opportunity for Business in Low and Middle Income Countries? [link] IFC Report, July 2025

Analysis on the role of emerging markets in clean technologies innovation, and identifying policy and financing barriers to scaling these innovations.

Informational Barriers to Market Access: Experimental Evidence from Liberian Firms With Jonas Hjort, Vinayak Iyer, and Fei Ao. CEPR Discussion Paper No. 15219. [link] [VoxEu BlogPost]

RCT showing that training small firms about standards helps them secure contracts with large buyers, leading to sustained growth.

Monitoring and Intrinsic Motivation: Evidence from Liberia's Trucking Firms [link] [VoxDev Podcast]

Experimental evidence showing that monitoring technologies can reduce effort among intrinsically motivated workers, highlighting behavioural responses to interventions.

Virtual Business Networks and Knowledge Diffusion: Experimental Evidence from Liberia With Anubhav Agarwal and Roberto Sormani. [link]

Randomised evaluation of virtual business networks in Liberia, showing how connecting firms facilitates knowledge diffusion and improves firm performance.

Direct and Spillover Effects of a Business Support Program: Evidence from a Randomized Experiment With Anubhav Agarwal and Roberto Sormani.

Evidence that business grants generate positive spillovers through demand expansion, implying higher social returns.

Motivation for Reckless Driving: Evidence from a Lab-in-the-field Experiment With Theophile Bougna. [link]

Experimental evidence from Liberia on what motivates drivers to drive recklessly showing drivers hold motivated beliefs.

OTHER CURRENT AFFILIATIONS

Center for Economic Policy Research (CEPR) Affiliate (Organizational Economics)	2021 – present
Center for Development Economics and Policy (CDEP), Columbia University Fellow	2017 – present

SKILLS

Technical: Impact evaluation (RCTs, quasi-experimental methods), survey design, data analysis (Stata, R), working knowledge of Python and SQL

Languages: French (native), English (fluent), Spanish (fluent), Italian (intermediate)